Preferred Sales Agency, LTD.
Manufacturers' Representatives

Southern California

Line Sheet

AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.

Andax Utility Products

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags(TM) for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.

Central Moloney Inc.

Pole-mount and pad mount single and three-phase distribution transformers, specialty transformers, transformer components, and wildlife protection.

Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions

Hellenic Cables

Leading provider of medium voltage and high voltage XLP/TRXLP/EPR underground cables and turnkey solutions for transmission and distribution markets.

Indel Bauru

Fuse links

MacLean Power Systems

Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products

Modular Connections Buildings

Concrete substation and telecommunication building systems including fully outfitted electric utility control buildings, fully wired telecommunication shelters, and FEMA361/1CC500 Storm Shelters. We will completely design, build, and outfit buildings to your specifications.

Contact our Sales Team:

Dan Kennedy
Territory Manager
(201) 889-2467
dkennedy@preferred-sales.com

Jack Larsen
Territory Manager
(949) 697-4041
jlarsen@preferred-sales.com

Mark Larsen
Territory Manager
(714) 501-6455
mlarsen@preferred-sales.com

Kolbey Sharpe
Customer Service Representative
(903) 309-1015
ksharpe@preferred-sales.com

Melissa Colclough
Director - Western Region
(858) 281-3986
mcolclough@preferred-sales.com

For more information, visit us online by scanning the QR code with your phone's camera:

MPS Inertia Line Products

Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.

Oldcastle Infrastructure

Substation cable trench and covers, ballistic walls, refractory firewalls, polymer boxes, pads, pedestals

Pacific Plastics

UL-listed schedule 40 and schedule 80 PVC pipe

Richards Manufacturing

Network protectors & relays, pre-molded cold shrink 600A tees, splices, and 200A elbow connectors.

Ritz

600V utility type CTs, VTs, 3PHS VT-packs, and bushing slip-over CTs and solid insulated bus-bar rated to 36kV/6500A. Dry-type epoxy-resin outdoor CTs and VTs (5kV-72kV), and indoor CTs and VTs (5kV-35kV). Oil-filled HV CCVTs (36kV-550kV), and HV CTs, VTs and combined units (72kV-245kV).

Southern States

Group operated switches, phase over phase switches, ground switches, motor operators, circuit switchers, load & line switchers, mobile substations, distribution reclosers, field services for retrofits or upgrades. The utility industry's switching solutions provider.

TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.

Underground Supply West

Standard PVC accessories. Sweeps, bends, couplings, duct bank spacers.

Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefab substations.