Preferred Sales Agency, LTD.
Manufacturers' Representatives

Louisiana

Line Sheet

AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.

Andax Utility Products

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags(TM) for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.

Centerphase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.

Central Moloney Inc.

Pole-mount and pad mount single and three-phase distribution transformers, specialty transformers, transformer components, and wildlife protection.

CMS Utility

Pole yards, pole racks, emergency pole rack deployment, refurbishment, and installation.

Diversitech

Lightweight concrete composite transformer pads

Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions

Federal Pacific

Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers

Contact our Sales Team:

Heith McClendon
President - PSA East
(985) 687-4979
hmcclendon@preferred-sales.com

Spence Willis
Regional Vice President (Entergy)
(601) 668-8088
swillis@preferred-sales.com

Robert Russo
Territory Manager
(337) 772-8871
rrusso@preferred-sales.com

Jenna Ganus
Customer Service Representative
(214) 600-3577
jganus@preferred-sales.com

Lacie LaGrone
Customer Service Representative
(903) 309-1013
llagrone@preferred-sales.com

Rhonda Williams
Customer Service Representative
(903) 309-1012
rwilliams@preferred-sales.com

For more information, visit us online by scanning the QR code with your phone's camera:

Galvotec

Aluminum, zinc, and magnesium cathodic protection anodes. Cathodic protection services, both galvanic and impressed current systems. BAC pin brazing system

Hellenic Cables

Leading provider of medium voltage and high voltage XLP/TRXLP/EPR underground cables and turnkey solutions for transmission and distribution markets.

HICO America

Power transformers, shunt reactors, gas-insulated switchgear, STATCOM.

MacLean Power Systems

Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products

MPS Inertia Line Products

Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.

Oldcastle Highline

Handholes, underground enclosures, modular box, and duct systems. Polymer concrete, fiberglass, HDPE.

Rainbow Technology

Chemical products for utility needs. Pole setting foam, fire ant sprays, wasp sprays, cleaners, lubricants, and safety equipment.

Richards Manufacturing

Network protectors & relays, pre-molded cold shrink 600A tees, splices, and 200A elbow connectors.

RMS Energy

General utility services. Substation construction and maintenance, transformer installation and servicing, T&D engineering and consulting.

Service Wire

Bare copper, insulated copper LV, and control cables. Cable management programs.

Southern States

Group operated switches, phase over phase switches, ground switches, motor operators, circuit switchers, load & line switchers, mobile substations, distribution reclosers, field services for retrofits or upgrades. The utility industry's switching solutions provider.

TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.

Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefab substations.

Vanguard Electric

Substation and distribution porcelain insulators