



AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags(TM) for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



Centerphase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.



Central Moloney Inc.

Pole-mount and pad mount single and three-phase distribution transformers, specialty transformers, transformer components, and wildlife protection.



Dura-Line

Flexible conduit, fiber optic innerduct, cable placing equipment, cable pulling lubricants, cable cleaners, conduit spacers, cable racks



Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



Federal Pacific

Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers



Galvotec

Aluminum, zinc, and magnesium cathodic protection anodes. Cathodic protection services, both galvanic and impressed current systems. BAC pin brazing system

Bob Thompson
President - PSA West
(410) 251-3487
bthompson@preferred-sales.com

Brandon Hayes
Regional Vice President - AEP & Oklahoma
(405) 570-8060
bhayes@preferred-sales.com

Cameron Colvin
Territory Manager
(740) 817-3513
ccolvin@preferred-sales.com

Collin Wright
Territory Manager
(281) 309-2711
cwright@preferred-sales.com

Dave Seat
Territory Manager
(405) 249-3650
dseat@preferred-sales.com

Chyanne Dearing
Customer Service Representative
(918) 695-3643
cdearing@preferred-sales.com

For more information,
visit us online by scanning
the QR code with your
phone's camera:





Hellenic Cables

Leading provider of medium voltage and high voltage XLP/TRXLP/EPR underground cables and turnkey solutions for transmission and distribution markets.



Indel Bauru

Fuse links



Modular Connections Buildings

Concrete substation and telecommunication building systems including fully outfitted electric utility control buildings, fully wired telecommunication shelters, and FEMA361/1CC500 Storm Shelters. We will completely design, build, and outfit buildings to your specifications.



Oldcastle Infrastructure

Substation cable trench and covers, ballistic walls, refractory firewalls, polymer boxes, pads, pedestals



Pacific Plastics

UL-listed schedule 40 and schedule 80 PVC pipe



Southern States - Medium Voltage Distribution

Automated single and 3-phase reclosers with programable controls (SEL, others)



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Underground Supply West

Standard PVC accessories. Sweeps, bends, couplings, duct bank spacers.



Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefab substations.



Vanguard Electric

Substation and distribution porcelain insulators