

Dan KennedyRegional Vice President - Western
Region**(201) 889-2467**

dkennedy@preferred-sales.com

Jack Larsen

Territory Manager

(949) 697-4041

jlarsen@preferred-sales.com

John Broadway

Territory Manager

(817) 944-7306

jbroadway@preferred-sales.com

Mark Larsen

Territory Manager

(714) 501-6455

mlarsen@preferred-sales.com

Melissa Colclough

Territory Manager

(858) 281-3986

mcolclough@preferred-sales.com

Kolbey Sharpe

Customer Service Representative

(903) 309-1015

ksharpe@preferred-sales.com

**AFL Global**

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.

**Andax Industries**

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags(TM) for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.

**Central Moloney Inc.**

Pole-mount and pad mount single and three-phase distribution transformers, specialty transformers, transformer components, and wildlife protection.

**Ensto**

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



Member of CENERGY HOLDINGS

Hellenic Cables

Leading provider of medium voltage and high voltage XLP/TRXLP/EPR underground cables and turnkey solutions for transmission and distribution markets.

**Indel Bauru**

Fuse links

**MacLean Power Systems**

Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products

**Modular Connections Buildings**

Concrete substation and telecommunication building systems including fully outfitted electric utility control buildings, fully wired telecommunication shelters, and FEMA361/1CC500 Storm Shelters. We will completely design, build, and outfit buildings to your specifications.

For more information,
visit us online by scanning
the QR code with your
phone's camera:





MPS Inertia Line Products

Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.



Oldcastle Infrastructure

Substation cable trench and covers, ballistic walls, refractory firewalls, polymer boxes, pads, pedestals



Pacific Plastics

UL-listed schedule 40 and schedule 80 PVC pipe



Richards Manufacturing

Network protectors & relays, pre-molded cold shrink 600A tees, splices, and 200A elbow connectors.



Ritz

600V utility type CTs, VTs, 3PHS VT-packs, and bushing slip-over CTs and solid insulated bus-bar rated to 36kV/6500A. Dry-type epoxy-resin outdoor CTs and VTs (5kV-72kV), and indoor CTs and VTs (5kV-35kV). Oil-filled HV CCVTs (36kV-550kV), and HV CTs, VTs and combined units (72kV-245kV).



Southern States

Group operated switches, phase over phase switches, ground switches, motor operators, circuit switchers, load & line switchers, mobile substations, distribution reclosers, field services for retrofits or upgrades. The utility industry's switching solutions provider.



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Utility Supply West

Standard PVC accessories. Sweeps, bends, couplings, duct bank spacers.



Valmont Structures

Standard and decorative poles for utility lighting and wireless communications; custom applications available



Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefab substations.



Vanguard Electric

Substation and distribution porcelain insulators