



Preferred Sales Agency, LTD.
Manufacturers' Representatives

Northern California

Line Sheet

Contact our
Sales Team:

Dan Kennedy

Regional Vice President - Western
Region

(201) 889-2467

dkennedy@preferred-sales.com

Matt Daniels

Territory Manager

(714) 323-4697

mdaniels@preferred-sales.com

Kolbey Sharpe

Customer Service Representative

(903) 309-1015

ksharpe@preferred-sales.com



Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags(TM) for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



Central Moloney Inc.

Pole-mount and pad mount single and three-phase distribution transformers, specialty transformers, transformer components, and wildlife protection.



Hellenic Cables

Leading provider of medium voltage and high voltage XLP/TRXLP/EPR underground cables and turnkey solutions for transmission and distribution markets.



Indel Bauru

Fuse links



Midal Cables

Midal Cables

Established in 1977, one of the world's largest suppliers of bare overhead aluminum & alloy conductors from Bahrain. ACSR, AAC, ACSSS, ACSS/TW, ACAR. ISO Certified with Buy American with RUS approval status.



Modular Connections Buildings

Concrete substation and telecommunication building systems including fully outfitted electric utility control buildings, fully wired telecommunication shelters, and FEMA361/1CC500 Storm Shelters. We will completely design, build, and outfit buildings to your specifications.



Polaris Electrical Connectors

Standard secondary distribution set screw connectors in both aluminum and copper



Southern States

Group operated switches, phase over phase switches, ground switches, motor operators, circuit switchers, load & line switchers, mobile substations, distribution reclosers, field services for retrofits or upgrades. The utility industry's switching solutions provider.

For more information,
visit us online by scanning
the QR code with your
phone's camera:





TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution.
Compatible with ACSR/ACSS tools and work methods.