



**Preferred Sales Agency, LTD.**  
Manufacturers' Representatives



# Arkansas Line Sheet

Contact our  
Sales Team:

Spence Willis  
Regional Vice President  
(601) 668-8088  
swillis@preferred-sales.com

Johnny Hopkins  
Territory Manager  
(501) 413-9048  
jhopkins@preferred-sales.com

Jason Strickland  
Territory Manager  
(901) 734-0160  
jstrickland@preferred-sales.com

Rhonda Williams  
Customer Service Rep  
(903) 693-4466  
rwilliams@preferred-sales.com

Lacie LaGrone  
Customer Service Rep  
(903) 693-4466  
llagrone@preferred-sales.com

## AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.

## Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.

## Center Phase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.

## Central Moloney

Pole-mount and pad mount single and three-phase distribution transformers, specialty transformers, transformer components, and wildlife protection.

## CMS Utility

Pole yards, pole racks, emergency pole rack deployment, refurbishment, and installation.

## Diversitech

Lightweight concrete composite transformer pads

## Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions

## Federal Pacific

Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers

## Hellenic Cable

Leading provider of medium voltage and high voltage XLP/TRXLP/EPR underground cables and turnkey solutions for transmission and distribution markets.

For more information, visit us online by scanning the QR code below with your phone's camera:





## HICO America

Power transformers, shunt reactors, gas-insulated switchgear, STAT-COM.

### HIGHLINE

Energy Products  
by Oldcastle Infrastructure



## Highline Energy Products

Handholes, underground enclosures, modular box, and duct systems.  
Polymer concrete, fiberglass, HDPE.

## MPS Inertia Line Products

Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.

## MacLean Power Systems



Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products.



### Midal Cables

## Midal Cables

Established in 1977, one of the world's largest suppliers of bare overhead aluminum & alloy conductors from Bahrain. ACSR, AAC, ACSSS, ACSS/TW, ACAR. ISO Certified with Buy American with RUS approval status.



## Northern Transformer

Transformers: oil-filled station, GSU, auto, station service, specialty power transformers, mobile transformers.



## Rainbow Technology

Chemical products for utility needs. Pole setting foam, fire ant sprays, wasp sprays, cleaners, lubricants, and safety equipment.



## Richards Manufacturing

Network protectors & relays, pre-molded cold shrink 600A tees, splices, and 200A elbow connectors.



Manufacturing quality. Delivering service.

## Service Wire

Bare copper, insulated copper LV, and control cables. Cable management programs.

## Southern States

Group operated switches, phase over phase, switches, ground switches, motor operators, circuit switchers, load & line switchers, mobile substations, field services for retrofits or upgrades.



## Triton Utilities

Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.





### TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



### Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel and concrete distribution poles; substation and transmission packaging, prefab substations.



### Vanguard Electric

Substation and distribution porcelain insulators