



Preferred Sales Agency, LTD.
Manufacturers' Representatives

Alabama Line Sheet

Contact our
Sales Team:

Andrew Smith
Regional Vice President
(817) 675-0751
asmith@preferred-sales.com

Collin Jolly
Territory Manager
(205) 799-0288
cjolly@preferred-sales.com

Landon Andrews
Territory Manager
(205) 534-6764
landrews@preferred-sales.com

Jeremy Nelson
Territory Manager
(850) 333-0851
jnelson@preferred-sales.com

Jessica Shue
Customer Service Rep
(704) 439-2126
jshue@preferred-sales.com

Parker Bailey
Customer Service Rep
(682) 816-0785
pbailey@preferred-sales.com

For more information, visit
us online by scanning the
QR code below with your
phone's camera:



AFL Global



Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.

Andax Industries



US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.

Center Phase Energy



Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.

Central Moloney



Pole-mount and pad mount single and three-phase distribution transformers, specialty transformers, transformer components, and wildlife protection.

Dura-Line



Flexible conduit, fiber optic innerduct, cable placing equipment, cable pulling lubricants, cable cleaners, conduit spacers, cable racks

Ensto



Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



Indel Bauru

Fuse links

MPS Inertia Line Products



Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.

Midal Cables



Midal Cables

Established in 1977, one of the world's largest suppliers of bare overhead aluminum & alloy conductors from Bahrain. ACSR, AAC, ACSSS, ACSS/TW, ACAR. ISO Certified with Buy American with RUS approval status.

RAUCKMANTM Utility Products

Rauckman Utility

Wildlife mitigation products, meter pullers, specialty lineman's tools



Service Wire

Bare copper, insulated copper LV, and control cables. Cable management programs.



TEK I.D.

TEK ID is a US-based manufacturer of electric utility graphics. TEK ID has supplied the electric utility industry for over thirty years with high-quality signs, labels, and tags for distribution, substation, transmission, and generation applications.



Triton Utilities

Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Vanguard Electric

Substation and distribution porcelain insulators