



**Preferred Sales Agency, LTD.**  
Manufacturers' Representatives

# Virginia Line Sheet

Contact our  
Sales Team:

Scott Jones  
Territory Manager  
(804) 512-9509  
sjones@preferred-sales.com

Connor Jones  
Territory Manager  
(757) 634-2483  
cjones@preferred-sales.com

Marie Corn  
Customer Service Rep  
(704) 439-2121  
mcorn@preferred-sales.com



## AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



## Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



## Brief Relief

Safe, sanitary, and portable lavatory systems and waste bags that can be used in remote field installs.



## Condux-Tesmec

Advanced and comprehensive stringing equipment. Hydraulic pullers, tensioners, puller-tensioners, and stringing blocks. Productivity-enhancing conductor stringing tools & accessories.



## DeMark

Ground rod couplers; drivers and drive bits



## Diversitech

Lightweight concrete composite transformer pads



## Dura-Line

Flexible conduit, fiber optic innerduct, cable placing equipment, cable pulling lubricants, cable cleaners, conduit spacers, cable racks



## Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



## Galvotec

Aluminum, zinc, and magnesium cathodic protection anodes. Cathodic protection services, both galvanic and impressed current systems. BAC pin brazing system

For more information, visit us online by scanning the QR code below with your phone's camera:





### Federal Pacific

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Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers



### Indel Bauru

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Fuse Links



### Laminated Wood Systems, Inc.

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The world's leading supplier of engineered laminated wood structures and wood pole management products to the electric utility and telecommunication industries



### Rainbow Technology

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Chemical products for utility needs. Pole setting foam, fire ant sprays, wasp sprays, cleaners, lubricants, and safety equipment.



### Rauckman Utility

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Wildlife mitigation products, meter pullers, specialty lineman's tools



### SEECO

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Group operated disconnect switches, phase over phase switches for substation and transmission; vacuum interrupter devices; motor operators and line post sensors for sectionalizing.



### Service Wire

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Bare copper, insulated copper LV, and control cables. Cable management programs.



### Southern States

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Reclosers only



### TS Conductor

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High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



### Valmont Utility

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Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefab substations.



### Vanguard Electric

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Substation and distribution porcelain insulators