



Preferred Sales Agency, LTD.
Manufacturers' Representatives

California Line Sheet

Contact our
Sales Team:

Dan Kennedy
Regional Vice President
(201) 889-2467
dkennedy@preferred-sales.com

Mark Larsen
Territory Manager
(714) 501-6455
mlarsen@preferred-sales.com

Melissa Colclough
Territory Manager
(858) 281-3986
mcolclough@preferred-sales.com

John Broadway
Territory Manager
(817) 944-7306
jbroadway@preferred-sales.com

Kristen Ammons
Customer Service Rep
(903) 693-4466
kammons@preferred-sales.com

For more information, visit
us online by scanning the
QR code below with your
phone's camera:



AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



Brief Relief

Safe, sanitary, and portable lavatory systems and waste bags that can be used in remote field installs.



A COMPANY OF IDEAL INDUSTRIES, INC.

CREE Lighting

LED lighting fixtures for roadway, area, and dusk to dawn security, floods; LED indoor fixtures, lamps; lighting control systems



Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



MacLean Power Systems

Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products.



Oldcastle Infrastructure

Substation cable trench and covers, ballistic walls, refractory firewalls, polymer boxes, pads, pedestals



Pioneer Transformers

Transformers - network, submersible, vault mounted, custom retrofit, small substation, unitized pad-mounted, and grounding (zig-zag)



Richards Manufacturing

Network protectors & relays, pre-molded cold shrink 600A tees, splices, and 200A elbow connectors.



Ritz

Instrument transformers, 600V to 345kV, CT's, VT's, CVT's, solid insulated bus bar



TEK I.D.

TEK ID is a US-based manufacturer of electric utility graphics. TEK ID has supplied the electric utility industry for over thirty years with high-quality signs, labels, and tags for distribution, substation, transmission, and generation applications.



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Valmont Structures

Standard and decorative poles for utility lighting and wireless communications; custom applications available



Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel and concrete distribution poles; substation and transmission packaging, prefab substations.



Whatley

Composite decorative lighting poles, bases and lamp posts