



Preferred Sales Agency, LTD.
Manufacturers' Representatives

Alabama Line Sheet

Contact our
Sales Team:

Andrew Smith
Director - Southeast
(817) 675-0751
asmith@preferred-sales.com

Collin Jolly
Territory Manager
(205) 799-0288
cjolly@preferred-sales.com

Jessica Shue
Customer Service Rep
(704) 439-2126
jshue@preferred-sales.com



AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



Brief Relief

Safe, sanitary, and portable lavatory systems and waste bags that can be used in remote field installs.



Dura-Line

Flexible conduit, fiber optic innerduct, cable placing equipment, cable pulling lubricants, cable cleaners, conduit spacers, cable racks



DynaGrid

Contractor specializing in transmission & substation foundations, pads, site work; trench, conduit & ground grid installation.



Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



Indel Bauru

Fuse links



MPS Inertia Line Products

Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.



Midal Cables

Established in 1977, one of the world's largest suppliers of bare overhead aluminum & alloy conductors from Bahrain. ACSR, AAC, ACSSS, ACSS/ TW, ACAR. ISO Certified with Buy American with RUS approval status.

For more information, visit us online by scanning the QR code below with your phone's camera:



RAUCKMAN™ Utility Products

Rauckman Utility

Wildlife mitigation products, meter pullers, specialty lineman's tools



Service Wire

Bare copper, insulated copper LV, and control cables. Cable management programs.



TEK I.D.

TEK ID is a US-based manufacturer of electric utility graphics. TEK ID has supplied the electric utility industry for over thirty years with high-quality signs, labels, and tags for distribution, substation, transmission, and generation applications.



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Vanguard Electric

Substation and distribution porcelain insulators