



**Preferred Sales Agency, LTD.**  
Manufacturers' Representatives

## North Carolina Line Sheet

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### AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



### Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



### Center Phase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.



### DeMark

Ground rod couplers; drivers and drive bits



### Diversitech

Lightweight concrete composite transformer pads



### Dura-Line

Flexible conduit, fiber optic innerduct, cable placing equipment, cable pulling lubricants, cable cleaners, conduit spacers, cable racks



### Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



### Federal Pacific

Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers



### Galvotec

Aluminum, zinc, and magnesium cathodic protection anodes. Cathodic protection services, both galvanic and impressed current systems. BAC pin brazing system

For more information, visit  
us online by scanning the  
QR code below with your  
phone's camera:





### Hendrix Kerite Company

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Underground power cables - EPR; MV rated 5kv to 35kv; HV 46kv to 138kv; PILC replacement cable; field services & accessories; turnkey services



### Indel Bauru

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Fuse Links



### Midal Cables

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Established in 1977, one of the world's largest suppliers of bare overhead aluminum & alloy conductors from Bahrain. ACSR, AAC, ACSSS, ACSS/TW, ACAR. ISO Certified with Buy American with RUS approval status.



### Rainbow Technology

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Chemical products for utility needs. Pole setting foam, fire ant sprays, wasp sprays, cleaners, lubricants, and safety equipment.



### Rauckman Utility

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Wildlife mitigation products, meter pullers, specialty lineman's tools



### SEECO

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Group operated disconnect switches, phase over phase switches for substation and transmission; vacuum interrupter devices; motor operators and line post sensors for sectionalizing.



### Service Wire

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Bare copper, insulated copper LV, and control cables. Cable management programs.



### Southern States - Medium Voltage Distribution

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Automated single and 3-phase reclosers with programable controls (SEL, others)



### Triton Utilities

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Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.



### TS Conductor

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High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



### Valmont Utility

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Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefabricated substations.



## Valmont Solar

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Solar trackers, tracker solutions, project design, engineering services, construction training, site supervision, and commissioning.



## Vanguard Electric

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Substation and distribution porcelain insulators