

Dan Kennedy
Regional Vice President
(201) 889-2467
dkennedy@preferred-sales.com

Mark Larsen
Territory Manager
(714) 501-6455
mlarsen@preferred-sales.com

Melissa Colclough
Territory Manager
(858) 281-3986
mcolclough@preferred-sales.com

Jack Larsen
Territory Manager
(949) 697-4041
jlarsen@preferred-sales.com

John Broadway
Territory Manager
(817) 944-7306
jbroadway@preferred-sales.com

Kristen Ammons
Customer Service Rep
(903) 693-4466
kammons@preferred-sales.com

For more information, visit
us online by scanning the
QR code below with your
phone's camera:



AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



Center Phase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.



CREE Lighting

LED lighting fixtures for roadway, area, flood, and dusk to dawn security. LED indoor fixtures, lamps, lighting control systems.



Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



Hellenic Cable

Leading provider of medium voltage and high voltage XLP/TRXLP/EPR underground cables and turnkey solutions for transmission and distribution markets.



Indel Bauru

Fuse Links



MacLean Power Systems

Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products.



Modular Connections Buildings

Concrete substation and telecommunication building systems including fully outfitted electric utility control buildings, fully wired telecommunication shelters, and FEMA361/ICC500 Storm Shelters. We will completely design, build, and outfit buildings to your specifications.



Oldcastle Infrastructure

Substation cable trench and covers, ballistic walls, refractory firewalls, polymer boxes, pads, pedestals



Richards Manufacturing

Network protectors & relays, pre-molded cold shrink 600A tees, splices, and 200A elbow connectors.



Ritz

600V utility type CTs, VTs, 3PHS VT-packs, and bushing slip-over CTs and solid insulated bus-bar rated to 36kV/6500A. Dry-type epoxy-resin outdoor CTs and VTs (5kV-72kV), and indoor CTs and VTs (5kV-35kV). Oil-filled HV CCVTs (36kV-550kV), and HV CTs, VTs and combined units (72kV-245kV).



Southern States

Group operated switches, phase over phase switches, ground switches, motor operators, circuit switchers, load & line switchers, mobile substations, distribution reclosers, field services for retrofits or upgrades. The utility industry's switching solutions provider.



Triton Utilities

Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Valmont Structures

Standard and decorative poles for utility lighting and wireless communications; custom applications available



Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel and concrete distribution poles; substation and transmission packaging, prefab substations.



Valmont Solar

Solar trackers, tracker solutions, project design, engineering services, construction training, site supervision, and commissioning.