



**Preferred Sales Agency, LTD.**  
Manufacturers' Representatives

## South Dakota Line Sheet

Contact our  
Sales Team:

Luke Lewis  
Territory Manager  
(720) 317-8274

[llewis@preferred-sales.com](mailto:llewis@preferred-sales.com)

Tom Streeter  
Director - Upper Midwest  
(651) 308-7628  
[tstreeter@preferred-sales.com](mailto:tstreeter@preferred-sales.com)

Rhett Ragsdale  
Regional Vice President  
(806) 676-3794  
[rragsdale@preferred-sales.com](mailto:rragsdale@preferred-sales.com)

Casey Miller  
Customer Service Rep  
(682) 816-0789  
[cmiller@preferred-sales.com](mailto:cmiller@preferred-sales.com)



### Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



### Center Phase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.



A COMPANY OF IDEAL INDUSTRIES, INC.

### CREE Lighting

LED lighting fixtures for roadway, area, flood, and dusk to dawn security. LED indoor fixtures, lamps, lighting control systems.



### Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



### Galvotec

Aluminum, zinc, and magnesium cathodic protection anodes. Cathodic protection services, both galvanic and impressed current systems. BAC pin brazing system

**HIGHLINE**  
Energy Products  
by Oldcastle Infrastructure

### Highline Energy Products

Handholes, underground enclosures, modular box, and duct systems. Polymer concrete, fiberglass, HDPE.



### Indel Bauru

Fuse Links



### MPS Inertia Line Products

Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.



### MacLean Power Systems

Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products.

For more information, visit  
us online by scanning the  
QR code below with your  
phone's camera:





### Midal Cables

## Midal Cables

Established in 1977, one of the world's largest suppliers of bare overhead aluminum & alloy conductors from Bahrain. ACSR, AAC, ACSSS, ACSS/TW, ACAR. ISO Certified with Buy American with RUS approval status.



## Northern Transformer

Transformers: oil-filled station, GSU, auto, station service, specialty power transformers, mobile transformers.



## Polaris Electrical Connectors

Standard secondary distribution set screw connectors in both aluminum and copper



## Rainbow Technology

Chemical products for utility needs. Pole setting foam, fire ant sprays, wasp sprays, cleaners, lubricants, and safety equipment.



## Service Wire

Bare copper, insulated copper LV, and control cables. Cable management programs.



## Southern States - Medium Voltage Distribution

Automated single and 3-phase reclosers with programable controls (SEL, others)



## Triton Utilities

Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.



## TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



## Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefab substations.



## Valmont Solar

Solar trackers, tracker solutions, project design, engineering services, construction training, site supervision, and commissioning.



## Valmont Structures

Standard and decorative poles for utility lighting and wireless communications; custom applications available



## Vanguard Electric

Substation and distribution porcelain insulators