



CenterPoint Energy  
P.O. Box 1700  
Houston, TX 77251-1700

December 22, 2008

Steve Roberson  
Chief Executive Officer  
Preferred Sales Agency  
316 West Sabine St.  
Carthage, TX 75633

Dear Mr. Roberson:

We want to thank Preferred Sales Agency and employees for the valuable services you provided as CenterPoint Energy restored power to our service territory following Hurricane Ike. The knowledge of material, supply chain, construction methods and industry contacts offered by Travis Bednardz were greatly appreciated. He worked with CenterPoint Energy Purchasing, Transmission and Distribution Engineering, local distributors and competitors to locate stock throughout the country, schedule emergency production and find suitable alternatives for insulators, pole line hardware, clamps and connectors.

More than 95 percent, or 2.15 million of our 2.26 million customers, lost power as a result of Hurricane Ike's 110 mile-per-hour winds. Thanks in part to reliable partnerships such as ours, we were able to restore power in the first six days to 1 million customers. And 18 days after Hurricane Ike hit our area, we restored power throughout our 5,000 square-mile area.

The greater Houston-Galveston area had not been directly hit by a hurricane in 25 years, and Hurricane Ike caused the largest power outage in our state's history. Thank you for your contribution to the historic effort of restoring power to the nation's fourth-largest city.

Sincerely,

A handwritten signature in black ink that reads "Kenneth M. Mercado".

Kenneth (Kenny) M. Mercado  
Senior Vice President  
Electric Operations

A handwritten signature in black ink that reads "Johnny Blau".

Johnny Blau  
Senior Vice President  
Business Support Services

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